**[Life Insurance Sales Representative](https://www.postjobfree.com/resume/ad1xce/life-insurance-sales-orland-park-il)**

**Location:**Orland Park, IL

**Posted:**December 13, 2023

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**Resume:**

Enrique Palafox - Ortiz

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Authorized to work in the US for any employer

Work Experience

Life Insurance Sales Agent

Black Swan Insurance Group - Illinois

June 2023 to Present

• I called clients and tell them about our life insurance policies

• Go to door to door sales

• Built personal relationships with customers

• Manage my own team with their schedule, pay, and hiring and firing

• work at home

• Marketing meetings

Sales Representative

Be Marketable - Lombard, IL

January 2023 to Present

• Built personal relationships with customers

• Performed onsite, in-store retail sales

• Presented products to clients

• Handled all prospective customer correspondence, including sms, emails and calls

• Provided customer support

• Provided exceptional customer service

• Verified customer personal information

• Responsible for ad sales

• Marketing meetings

Musician

2020 to Present

• Perform long hours

• Long practices

• Manage myself with schedules, make sure I get pay right, touring, and equipment

• Travel town to town, and state to state

• Pleased the audience

• Entertain the audience

Outside Sales Representative

TruConnect - Chicago, IL

March 2023 to June 2023

• Built personal relationships with customers

• Presented products to the customers

• Managed my own team with their pay, schedule, and I was also hiring and firing employees Cook/Busser

JW Hollstiens - Tinley Park, IL

May 2017 to November 2022

Cook- I cook the food there's a lot of communication to get the order right. Busser- I fill up the fridges with drink, I clean the tables and help customers if they need anything. Management- I used to mange the bar/kitchen when the manager wasn't there. When employees had questions, I was there to answer them. Also, I made sure everything was running smoothly Cashier/Sales Associate

Burlington Stores - Tinley Park, IL

October 2020 to January 2021

Make the customers feel welcome and give them the best customer service I scanned every item the costumer purchase

Take off the security tags

Making Friendly communication with the costumer

Education

High school diploma

Victor J Andrew High School - Tinley Park, IL

August 2017 to Present

Skills

• Busser

• Food Service

• Food Preparation

• Kitchen Experience

• Restaurant Experience

• Heavy Lifting

• Communications

• Cooking

• Sales

• Cleaning Experience

• Cash Handling

• POS

• Retail Sales

• Cashiering

• Bilingual

• Spanish

• Communication skills

• Merchandising

• Sales Management

• Food Safety

• Serving Experience

• Marketing (2 years)

• Upselling

• Guest Services

• English

Languages

• Spanish - Fluent

Certifications and Licenses

Life Insurance License

June 2023 to June 2025

License to sell life insurance

Driver's License

October 2019 to October 2023