
AMANUEL YOSIEF

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PROFESSIONAL SUMMARY

Detail-focused Data Analyst with knowledge in data warehousing, process validation and business needs analysis. Proven to understand customer requirements and translate into actionable project plans. Dedicated and hard-working with passion for Big Data.

SKILLS

- Data Integration
- Code Debugging
- Database Administration
- Database Optimization
- Data Audits
- Microsoft SQL Server Compact
- Lead Prospecting
- Technical Management

WORK HISTORY

Mobile Expert/Account Manager , 03/2019 - Current

T-Mobile – 8668 Colesville Rd Silver Spring MD 20910

- Managed business accounts and various individual accounts which propelled me to be one of the top 5 sales representatives in the country.
- Developed strong rapport with customers and created a positive impression of the business.
- Kept customers and other employees up-to-date on the latest devices and technology by performing frequent product demonstrations.
- Demonstrated proficient product knowledge to customers and provided detailed product information.
- Listened to customer needs and desires to identify and recommend optimal products.
- Recommended complementary purchases to customers, increasing revenue.
- Built relationships with customers and the community to promote long-term business growth.

EDUCATION

HIGH SCHOOL DIPLOMA: 06/2018

Springbrook High School - Silver Spring, MD

Certification: Managing Data With My SQL

Duke University - Durham, NC

CERTIFICATION : TECHNOLOGY OF SALES

University of Maryland - College Park - College Park, MD

CLOUD SOLUTION ARCHITECT PROFESSIONAL
TENCENT CLOUD

LANGUAGES

English



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CERTIFICATION