

OLAKUNLE BAJULAYE

Business Development Manager

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📍 11, Aso pada, Karu, Abuja.

SKILLS

- Data Analysis
- Communication and Interpersonal skills
- Digital Marketing
- Procurement
- Teamwork
- Adult learning tools
- Virtual Workspace Tools

EDUCATION

Federal University of Technology,
Akure

Bachelor (Mathematics)

Abuja International Academy

SSCE Certificate (O' Level)

SUMMARY

A Graduate of Industrial Mathematics with expertise and interest in human capacity development and corporate management such as project management & cost analysis.

WORK EXPERIENCE

Odyssey Capital Partners 2015 – 2016

Social Impact Analyst (Internship)

- Boasted the investment margin of clients by 30% by analyzing social value of projects been carried out.
- Facilitated training and workshops for over 100 startup entrepreneurs.
- Supervised several grassroots development initiatives in the sub urbans of Lagos State such as Fast Launch Business Incubator, Nobleva Gradani (mental health Autism Spectrum), Mamamoni (Micro lending to rural women traders)

TBP Solutions Ltd 2022 – 2023

Business Development Manager

- Identified, coordinated and run training activities
- Designed new courses
- Facilitated the production/provision of adult learning tools
- Conducted pre and post training evaluation of trainees
- Audited procurement process of clients